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# EXPORT FINANCE APPLICATION FORM

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| --- | --- |
| Factory Name |  |
| Buyer name |  |
| Buyer address |  |
| Dealing with buyer since (year) or if new state “New” |  |
| Payment terms/Maturity (number of days after Bill Lading date) |  |
| Incoterm (e.g. FOB, CIF etc) |  |
| Currency of Invoice |  |
| Total turnover with buyer in the past 12 months? US$ |  |
| Total number of shipments with buyer in last 12 months |  |
| Highest amount outstanding with buyer in the past 12 months? US$ |  |
| Current amount outstanding with buyer? US$ |  |
| Have there been any payment delays with buyer? Yes/No If Yes, what reasons were given? |  |
| Current overdue payments from buyer? Yes/No If Yes, amount and earliest due date. US$ Earliest date: |  |
| Firm purchase orders in hand? US$ |  |
| Projected total turnover and number of shipments with buyer in next 12 months? US$ Number of shipments |  |
| What credit limit do you need in future (for regular shipments - monthly maximum US$ shipped value multiplied by number of months payment term)? US$ |  |
| Goods |  |
| Name |  |
| Signed |  |
| Dated |  |